

## IMPROVING PERSONAL/WORKING RELATIONSHIPS

### **PEARS are best at:**

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Recognizing their need for independence  
Valuing their abstract thinking  
Helping them with day-to-day details  
Preserving their privacy to think and read  
Accepting their lack of romantic gestures  
Realizing their stress comes from fear of appearing foolish  
Allowing them to be self-critical  
Understanding that they esteem themselves by being competent  
Praising with ingenuity

### **STRAWBERRIES are best at:**

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Recognizing their need for freedom  
Valuing their playfulness  
Helping them to think before they act  
Spontaneously playing with them  
Realizing their stress comes from lack of excitement  
Reinforcing their optimism  
Praising their skills  
Responding to their generosity

### **PEACHES are best at:**

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Making romantic gestures  
Having intimate talks  
Recognizing their need to contribute  
Providing a warm touch and embrace  
Reassuring your loving commitment  
Expressing your feelings  
Being open and responsive

### **APPLES are best at:**

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Caring about their need for security  
Doing some responsible planning  
Praising their responsible actions  
Remembering sentimental moments  
Acknowledging their stability  
Responding to important dates

# YOUR LEADERSHIP PERSONALITY

## APPLE LEADERS

Don't overwhelm your group with formality  
Don't give too many details at once  
Loosen up, be more flexible  
Avoid being controlling

## LEADING APPLES

Provide details  
Be efficient  
Stay on track/time  
Use a formal approach  
Use agendas/calendars

## APPLES ARE

*Organized*  
*Goal-setters*  
*Leaders*

## PEAR LEADERS

Don't think about things too much - ACT!  
Provide positive feedback  
Avoid being cool/aloof  
Avoid being overly critical  
Build a relationship with your committee

## LEADING PEARS

Don't leave them out (ask & include)  
Give them a chance to open up  
Be efficient  
Give them time to complete a project

## PEARS ARE

*Reliable*  
*Idea generators*  
*Efficient*  
*Rational*  
*Innovative/Creative*

## STRAWBERRY LEADERS

Think before taking action  
Be on time/stay on time  
Be more structured/organized  
Don't do too many things at once

## LEADING STRAWBERRIES

Give them a chance to unleash their energy  
Incorporate fun and action whenever possible  
Use an informal approach  
Give them a chance to be the center of attention

## STRAWBERRIES ARE

*Carefree*  
*Make things fun*  
*Entertainers*

## PEACH LEADERS

Avoid being too accommodating  
Avoid too many touch-feely activities  
Provide more organization/structure  
Avoid taking things personally

## LEADING PEACHES

Provide warm fuzzies  
Consider their feelings  
Emphasize cooperation  
Be more sensitive

## PEACHES ARE

*Energizing*  
*Team Players*  
*Strong Communicators*  
*Caring*